

FEATURED LISTINGS



4-PLEX

\$225,000

157 E. Burton Ave. SLC  
1 beds 1 bath 616 sq.ft each



SOLD!

\$1,950,000

2742 Evergreen Ave. SLC  
4 beds 5 bath 6860 sq.ft



ESTATE SALE

\$229,000

3358 S. 1981 E. SLC  
4 beds 2 bath 2172 sq.ft



55+ COMMUNITY

\$375,000

2045 E. Sierra View SLC  
3 beds 4 bath 3568 sq.ft



INVESTMENT

\$165,000

3375 S. 2000 E. SLC  
2 beds 1 bath 1191 sq.ft  
Unfinished Basement



"UTILIZING THE *highest AND best* USE OF YOUR PROPERTY  
TO *consistently* CREATE EQUITY, *maximize* INVESTMENT,  
AND MAKE YOUR *money* WORK FOR YOU"

Hello Everyone,

Thank goodness for Salt Lake City and a New Year! I am excited to start a new year with new opportunities. As we look forward let's consider what the market is doing, what we can expect, and how we can benefit. You will see there are opportunities around us and it's time to start looking at options.

The Economic Outlook for the next year is interesting. The Salt Lake Board of Realtors Chief Economist for the National Board of Real Estate provided a forecast. Watch it yourself. It's informative, helpful, and provides perspective.  
<http://www.slrealtors.com/live/>

Per the 2011 Salt Lake Housing Forecast, here are some things to consider:

- Utah's unemployment rate will drop from 7.6% in 2011 to 7.1%. That's an increase of 17,000 jobs. In 2012, jobs are anticipated to rise by another 28,000.
- New residential construction will register again for the first time since 2005.
- Total wages paid will increase by 4%, adding nearly a billion dollars in wages to the Utah Economy.
- Net in-migration continues. In 2011 the state is expected to have 10,000 new residents.
- Retail sales improve. In 2011 sales are expected to be up 3.9%, an increase of nearly \$1 billion in sales.

We all know the economy and real estate is cyclical. It has its ups and downs. There is never the perfect time to buy a property, sell a property, or buy your first investment. All we do is make it happen! Whatever your goals, put the wheels in motion. Look at move up properties, start saving for an investment property, and be aware there are fantastic deals available and interest rates are low. I can help you evaluate property values, rates of return, vacancy rates, etc... it's results over time. I will help find what you are looking for, as well as get you the best deal.

If you know of anyone looking to buy, sell, or invest in real estate. Please call me!

Thanks.

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